



## **Mariner appoints Executive Director- Mariner Property Partnerships Limited**

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Experienced property team expands

The innovative financial services group, Mariner Financial Limited [ASX: MFI] has appointed Mike Shaw as an Executive Director of Mariner Property Partnerships to further develop property investment opportunities.

Mariner Property Partnerships is a division of Mariner Financial Limited, and Mr Shaw will be responsible for creating a business with a focus on acquisition and development of unimproved or under-utilised land and property assets.

Mariner Property Partnerships is currently developing a new property investment model, based on the establishment of the Mariner Land Fund and a future Development Fund. These funds once developed will offer investors a major stake in land holdings and long term integrated developments, as well as provide opportunities for developers and landowners to spread equity risk, and alleviate land holding costs.

Mike brings a wealth of experience to Mariner Financial, with over 25 years in the real estate, development and construction industry. He has extensive overseas experience through his involvement in major property developments, including Canary Wharf in London, Euro Disney in Paris, and the Petronas Twin Towers in Kuala Lumpur.

His responsibilities have ranged from acquisition, implementation and delivery of major developments to client management, total asset management and delivery of corporate real estate solutions for major corporations.

More recently, he worked with Greg Paramor in the James Fielding Group as Director of Development, where he was responsible for the implementation and delivery of major projects such as Sydney Basin Airports (Bankstown, Hoxton Park and Camden), NSW, the Orion Town Centre and Education City at Springfield, Queensland.

Mariner Financial Managing Director Bill Ireland said that he was delighted with Mr Shaw's appointment. "Mike will play a strategic role in the development and growth of Mariner Property Partnerships. He combines strong management skills across all facets of property development and investment, and his expertise will enable us to provide a range of property based products ideal for offering investors attractive, new options," added Mr Ireland.

Mr Shaw said "I am excited by the opportunity to work with Bill and his experienced and innovative team at Mariner, and contribute to its ongoing success. These new funds are based on the fundamental principle of partnering with experienced developers, to equitably spread the risk and reward of long term property investment and development."

Mike will work closely with other members within Mariner Property Partnerships, so that a wide range of property investment products can be provided to the market from income based funds to longer term capital growth investments in land and large integrated developments.

### **Note to the editors**

Established in 2003, Mariner Financial Limited is an Australian-owned financial services company listed on the Australian Stock Exchange [ASX: MFI]. Mariner's primary focus is servicing Australia's growing superannuation market by providing uniquely structured investment and retirement income solutions. It also provides strong branding and marketing, education and technical support, and a dedicated distribution capability to its subsidiary company, Mariner Retirement Solutions [ASX: MRT].

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