



MARINER | FINANCIAL

INVESTMENT BY DESIGN

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Mariner appoints James Panaretos to focus on institutional business

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Diversified financial services group Mariner Financial [ASX: MFI] today announced the appointment of James Panaretos as head of institutional sales.

Mr Panaretos has more than fifteen years of experience within the financial services industry, with the last two years purely within the institutional sector. He joins Mariner from Russell Investment Group (Russell) where he was the Senior Institutional Business Development Manager.

Mariner Managing Director Bill Ireland welcomed Mr Panaretos on board and said: "We are hoping to duplicate our retail market success into the institutional space with a newly established institutional business development team to be led by James."

"We have received a lot of interest from institutional investors and major asset consultants for our products and I am sure we will gain immeasurable insight from James' strong knowledge and understanding of the institutional market and the relationship between fund managers, asset consulting businesses and the needs of the institutional market," he added.

Mr Panaretos joined Russell in early 2005 with a focus to develop new relationships and deepen existing relationships with various institutional clients. He was involved with developing sales for Russell's multi-manager offering, investment consulting and institutional corporate master trust.

Before joining Russell, Mr Panaretos was with Skandia as National Manager Corporate Superannuation. He has also spent nine years working with BT in a variety of corporate super roles within both the institutional and retail space.

About Mariner Financial

Mariner Financial Limited is a diversified financial services company listed on the Australian Stock Exchange [ASX: MFI]. Mariner specialises in delivering products that offer investors real opportunities to build and preserve their wealth, through originating, structuring and distributing truly unique products. It offers a range of investment solutions that cover Retirement Solutions, Superannuation Solutions, Income Products, Equity Funds, Property, Alternative Equity Products and Private Equity.

For further information, please visit the Mariner website at
<www.marinerfunds.com.au>.

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